



REGIONAL INFRASTRUCTURE INVESTMENT SUMMIT
(Driving regional development through infrastructure)

DRAFT AGENDA

DAY ONE: 3rd November, 2015

0830 Registration

OPENING SESSION

0900 Welcome from Chair

- Mark FLORMAN, Chair, 8 Miles, Fortitude, sent confirmation

0910 - East Africa Regional Welcome

- EAC Secretary General, Dr. Richard SEZIBERA, invited

0920 - Kenya Welcome

- Ambassador Amina MOHAMED, Kenya's Cabinet Secretary for Foreign Affairs and International Trade

0935 - Mr James MACHARIA, Acting Minister for Transport and Infrastructure, Republic of Kenya (Note: Macharia is not written as Macheria)

0950 - Ministerial Addresses

- Eng. Dr. Musoni NZAHABWANIMANA, Minister of State in Charge of Transport, Ministry of Infrastructure, Republic of Rwanda
- Hon. Eng. John BYABAGAMBI, Minister of Works and Transport, Republic of Uganda. **(always note Uganda's Minister, you keep repeating the old one)**
- Eng. Ciza VIRGINIE, Minister for Transport, Public Works & Equipment, Republic of Burundi - **I have checked again with Bujumbura, She is still the Minister**
- Samuel SITTA, Minister for Transport, Republic of Tanzania

- **Hon. Kwong Danjier GATLUAK, Minister for Roads and Transport, Republic of South Sudan**
- **Ethiopian Minister for Transport or his Representative**

1100 – Key Note Address

- **H. E. Honourable Uhuru KENYATTA, C.G.H, President & Commander in Chief of Kenya Defense Forces, Republic of Kenya**

1130 - Networking Break

SESSION 1

1200 - Putting East African infrastructure in a global context

1. Economic analysis of the region
 2. Political analysis of the region
 3. Current trends in foreign and domestic investment in the region
 4. Outlining major projects and key infrastructure needs for the region
- **Solomon ASAMOAH, Vice President, Infrastructure, Private Sector and Regional Integration, African Development Bank, confirmed**

1215 - 1300 - Integrated LAPSSET Corridor Development Project

Short regional presentation followed by panel discussion to highlight successes and planned projects from country specific examples. Developers and their partners highlight opportunities and regional plans in their specific sectors.

- **Silvester KASUKU, Director General /CEO, LAPSSET Corridor Development Authority, The Presidency, NAIROBI, Kenya, confirmed**
- **Mr. Donat BAGULA, Executive Secretary of the Northern Corridor Transit and Transport Coordination Authority (NCTTCA)**
- **Aeolus Kenya Ltd - Silvester says too early, nothing signed as yet**
<http://www.bloomberg.com/news/articles/2015-07-26/kenya-u-s-companies-in-talks-on-multibillion-dollar-port-deal>

1300 - 1400 - Networking Lunch

SESSION 2

1400 - 1500 - International Infrastructure Investor perspective

1. Why East Africa?
2. Filling the funding gap

3. Regional vs Single country expertise - is there room for both?
4. What are the unique risks in the region - political, security, social
5. PPP - does it work for international investors?
 - **Dr. Sidi OULD TAH, Director General, Arab Bank for Economic Development in Africa (BADEA) – BADEA leads this Session as a Platinum Sponsor**
 - **Ahmed HEIKAL, Chairman and co-Founder, Qalaa Holdings, invited, Mo to follow up as well, formal invitation sent to Mo for delivery**
 - **OPIC**
 - **Andrew JOHNSTONE, Macquarie Infrastructure Funds**
 - **Contacted Rojie KISTEN, Old Mutual**
 - **SIDA**
 - **CDC Group**
 - **DFID**
 - **Norfund**

SESSION 3

1500 - 1545 - Risk analysis, identification and mitigation - what makes a good investment

1. Guaranteeing loans
2. Working with local banks and currency
3. Bond issuances
 - **Janice KOTUT, Regional Director, East & Southern Africa, Frontier Markets Fund Managers, confirmed**
 - **Marsh**
 - **KPMG**
 - **CAPCO**
 - **BDO**

1545 - 1615 - Networking Break

SESSION 4

1615 - 1700 - PPP in focus

Highlighting PPP projects throughout the region and how governments are structuring them

- **Charles KAHUTHU, East African Chamber of Commerce, Industry and Agriculture contacted, sending over proposal for partnership, confirmed**
- **Eng. Stanley KAMAU, Director, PPP Secretariat, National Treasury, Kenya**
- **Jason LEE, Investment Officer, IFC PPP Transaction Advisory Services, TBC**

SESSION 5

1700 - 1745 - Ports and Airports in focus

Short regional presentation followed by panel discussion to highlight successes and planned projects from country specific examples. Developers and their partners highlight opportunities and regional plans in their specific sectors.

Ms Esther MADALE, Mwanza Airport Manager - Beijing Construction Engineering Group (BCEG) of China

Agence Française de Développement (AFD) and the Kenya Airports

Authority (KAA) Henry OGOYE signed a non-sovereign loan agreement of USD 66 million for rehabilitating Mombasa Airport's airside pavements, including airfield ground lighting and the upgrading of power and water supplies.

Consultants working on Entebbe airport –

<http://www.cowi.com/menu/NewsandMedia/News/RailwaysRoadsandAirports/Pages/COWI-Airport-wins-major-contract-for-Entebbe-International-Airport.aspx>

Port news: http://www.ioc.com/port-news/international-ports/east-african-port-rail-development-hits-stride_20150427.html

Twelve companies made the shortlist to operate Mombasa's second container terminal, including APM Terminals, China Merchants Holdings, DP World, Hutchison Ports, PSA International, COSCO Pacific, and Bolloré Logistics. The presence of Toyota Tsusho, Kamigumi, and Mitsubishi

Maersk

1745 - Close of day 1

2000 - Gala Dinner

DAY TWO: 4th November, 2015

SESSION 6

0915 - 1000 - Keynote - Opening up East Africa through telecoms

Economic benefits

Grasping the potential - analysis of the market size

Is the Communications Agency proposal too far - why stifling competition is bad for business and customers

Meeting demand

Returns for investors

Social returns

- **Mr. Bob COLLYMORE, CEO, Safaricom Limited (Safaricom leads this session as a Platinum Sponsor)**

SESSION 7

1000 - 1045 - Spotlight on water and electricity - a regional roundup

Short regional presentation followed by panel discussion to highlight successes and planned projects from country specific examples. Developers and their partners highlight opportunities and regional plans in their specific sectors.

- Aldwych International, contacted through Cobi
- Biotherm (see Denham note above)
- Synohydro
- Alstom
- Eskom
- Aggreko, DG to contact
- Ketraco, emailed info address

1045 - 1115 - Networking Break

SESSION 8

1115 - 1200 - Spotlight on Construction/Real Estate

Short regional presentation followed by panel discussion to highlight successes and planned projects from country specific examples. Developers and their partners highlight opportunities and regional plans in their specific sectors.

- **Phil GOODWIN, Executive Chairman, Fusion Group (Kenya & Uganda), contacted, to follow up with James McClean in Nairobi office, invited, confirmed**
- **Actis Real Estate (Regional)**
- **Abraaj (Regional)**

SESSION 9

1200 - 1245 - Spotlight on Railways

Short regional presentation followed by panel discussion to highlight successes and planned projects from country specific examples. Developers and their partners highlight opportunities and regional plans in their specific sectors.

- **Carlos ANDRADE Chief Executive, Rift Valley Railways - Qalaa Holdings, TransCentury (Kenya, Tanzania), invited**
- **<http://www.africanreview.com/transport-a-logistics/rail/tanzania-ups-efforts-to-improve-its-railway-connectivity>**
- **Brian COUNT, Chairman, InfraCo Africa (Uganda, Kenya), emailed Moira who wants to know exactly who will be there. I explained that was impossible until the event took place**

1245 - 1400 - Networking Lunch

SESSION 10

1400 - Spotlight on infrastructure for Oil and Gas

Short regional presentation followed by panel discussion to highlight successes and planned projects from country specific examples. Developers and their partners highlight opportunities and regional plans in their specific sectors.

- **Kwame PARKER, East Africa Head of Debt Solutions and Infrastructure Finance, Standard Bank/Stanlib, invited**

SESSION 11

1500 - 1545 - Mega Trends - East Africa

What is the future for the region and why infrastructure is vital

1. Urbanization
2. Population
3. Economic class evolution
4. Meeting the demands - in figures
5. Opportunities for investors and governments
 - Regional Finance Minister
 - Think Tank
 - Foundation
 - Campaigner
 - Commentator

or

Fireside Chat - Veteran's Perspective - the impact of infrastructure on populations, economies and society, past and present

1. Why is now the time for serious investment?
2. Compared to 20 years ago, what has changed?
3. Sustaining development through infrastructure
4. Using infrastructure to drive the regional economy
5. 5 year outlook
 - Adam GEORGE, Adam Smith International
 - Calestus JUMA, Kenya academic

Or

Building networks between investors, developers and governments

1. The practicalities of doing business in the region
2. Finding the right partners
3. Ensuring sustainable projects

1545 - Chairman's Round Up

1550 - 1630 - Afternoon Tea and Close of PEA